



POSITION VACANCY:

Territory Account Manager

Department: Sales

Reporting to: Regional Sales Manager

The Territory Account Manager is responsible for achieving monthly and annual sales targets through growth within a large existing customer base together with recruiting new customers. Good knowledge of the hospitality scene across **Staffordshire** and the surrounding area is essential. The successful candidate will already live on-territory.

Having the ability to explain the key features and benefits of the customer package on offer is essential. The successful candidate will also have strong organisational skills and a passion for delivering excellent customer service.