



POSITION VACANCY:

Buyer/Category Manager

Department: Purchasing

Reporting to: Head of Purchasing

Harlech Foodservice Ltd has been delivering high quality foodservice solutions since 1972. We offer over 3000 product lines with comprehensive delivery services across North & Mid Wales, Cheshire, Merseyside, and Shropshire. Our award-winning, family-owned company values the quality of customer service and Welsh produce.

Harlech Foodservice Ltd is seeking a full-time Buyer/Category Manager for an on-site role located in Greater Cheshire West and Chester Area. The role will entail sourcing, developing, and managing suppliers and products for assigned categories while maintaining the company's high standards and profitability. The successful candidate will also be responsible for maintaining strong relationships with existing suppliers and establishing new ones based on market conditions.

Key Responsibilities

- Negotiate terms and prices with suppliers, monitor and assess their performance, and maintain cost-effective practices.
- Work with suppliers to negotiate end-user support for larger contracts.

- Manage and maintain all category ranges in the food service industry to ensure we are in line with our competitors.
- Monitor and analyse rebate income to ensure we are maximizing our opportunities.
- Source new suppliers and develop strong relationships to secure the best products and pricing.
- Identify and source substitute products when necessary, ensuring minimal disruption to customers. Assist with training purchasing assistants to support you in this task.
- Support with the implementation of a new rebate tracking system to allow you to manage rebates more effectively.
- Collaborate cross-functionally with sales, marketing, finance, and operations teams to align procurement strategies and support business objectives.
- Participate in regular team meetings and contribute to the continuous improvement of procurement processes.
- Work to the principles of efficiency and core range.
- Help evolve a category management function to the buying team.

Qualifications

- 2+ years of experience in purchasing, category management, or related field
- Knowledge of the foodservice industry and product lines
- Strong negotiation, communication, and problem-solving skills
- Experience with ERP systems, Excel, and data analysis
- Strong track record of negotiating supplier rebates.

Benefits

Competitive salary and benefits package.

Opportunity for professional development and growth in the FMCG industry.

Collaborative and supportive work environment in the FMCG industry.

Flexible work arrangements.

Bonus scheme based on individual and team performance.

Employee discounts on food and beverage products and services.

If you're a highly motivated and experienced Buyer/Category Manager with strong negotiation skills and experience in the FMCG industry, we encourage you to apply.